## Kea

Scoping start date: Nov 6, 2023

Implementation Completed Date (Go live date): Feb 7, 2024

MSA Signature Date: Feb 9, 2024

GTM POC: Skoro

ERP: QBO

Tax Integration: No Tax

### 

### Key people at Merchant

### Head of Finance: Jessica Meksavan <[jessica@kea.cloud](mailto:jessica@kea.cloud)>

* + Actually works at Kea, is the primary decision maker

### Outsourced Accountant: Quincy Zhu <[qzhu@kranz.consulting](mailto:qzhu@kranz.consulting)>

* + Day day in the weeds

### Company summary

Kea uses ai voice technology to receive and process orders on behalf of restaurants.   
  
AM Notes

n/a

### Billing model

* Events based
* Takes a % of GMV facilitated per store and/or a straight per store fee

### Contract Processing Steps

* Incredibly unique, keep in mind events based
  + Could benefit from a loom video here now that we have Garage

### Events Processing (if necessary)

* Each month, Kea sends all of their GMV data, which Tabs then cross-references with each contract to compute appropriately

### Customer Information

* n/a

### Feature Requests

* n/a

### Rewatch Calls

* n/a